

## **Agricultural / Resource Economist**

### **About Our Work**

ERA Economics is an agriculture and resource economics consultancy based in Davis, California. We provide clients with policy analysis, business analyses, risk assessments, research studies, and litigation support. Our clients range from industry to government, our projects are located across California and the west, and all our work is focused on the intersection of agriculture and water resources.

### **About Our Culture**

Our team members have diverse backgrounds with experience in agribusiness, policy/agency analysis, and academia, but we're all economists with a passion for agriculture and applying economic tools to help clients make informed business decisions. As a small firm, team members are involved at all stages of client engagement, project development, and project execution.

### **Job Responsibilities**

The Agricultural/Resource Economist will be involved in all aspects of project execution. You will have the freedom to develop new business opportunities, cultivate client relationships, and manage projects from start to finish. Because we're growing, you'll also have the ability to assume new roles and responsibilities as they arise. Job responsibilities include, but are not limited to:

- Analyze data and develop economic models and tools to support various analyses, such as: risk assessments, benefit-cost studies, economic impact analyses, commodity forecasting, market assessments, regulatory cost studies, business investment evaluations, and damage assessments
- Work with clients to understand their needs, manage project tasks and deliverables
- Collaborate on interdisciplinary studies and projects, providing economic analysis and insights to a broader team of professionals
- Prepare presentations, economic reports, and peer-reviewed publications
- Communicate results clearly, provide actionable insights to clients in written and verbal form at meetings and other public venues
- Limited travel and field surveys as required for meetings at client offices and offsite locations

### **Desired Skills**

- MS or PhD in agriculture, agribusiness, economics, or related field
- Two years of relevant industry experience
- Experience or interest in cultivating client relationships, developing relevant tools and analyses, and managing projects
- Some knowledge of econometric, optimization, and statistical methods
- Background and/or experience in agriculture

- Strong communication skills, both written and verbal, and the ability to manage multiple tasks and deadlines in team-based projects.
- Programming skills for data management and analysis, and an interest in learning new skills if necessary
  - Typical tools include: IMPLAN, GAMS, Stata, Excel, ArcGIS / QGIS, python, SQL

**Salary and Benefits**

- We offer a competitive total compensation package commensurate with experience including health and retirement benefits

To apply, please email your CV and a short cover letter telling us why you would be a good fit at our firm to [careers@eraeconomics.com](mailto:careers@eraeconomics.com).